





RECALIBRATING CHURCH METRICS REGARDING GROWTH AND HEALTH





METRICS

- Attendance
- Giving
- Salvations
- Volunteers





I M P A C T L E A D E R S H I P C O N F E R E N C E

METRICS

We value what we count

"In a world where data is king, it's more important than ever to remember that what we measure becomes the thing we're compelled to act on" (Bernadette Jiwa)



WHY ATTENDANCE DOESN'T MATTER THAT MUCH IN SMALL CHURCHES

(KARL VATERS)

- Week 1: 50 people in attendance. Normal Sunday.
- Week 2: 25 people in attendance. It's flu season. Or hunting season. Or the first good weather of the year.
- Week 3: 75 people in attendance. There's a baby dedication/baptism, so extended family members show up.
- Week 4: 50 people in attendance. Just another Sunday.





I M P A C T L E A D E R S H I P C O N F E R E N C E

REGGIE McNEAL

"The typical church scorecard (how many, how often, how much) doesn't mesh with a missional view of what the church should be monitoring in light of its mission in the world."



Changing the Scorecard for the CHURCH

Reggie McNeal

Author of The Present Future and Practicing Greatness

A Theological Foundation of Missional Living

Multiplication Command	Love Command	Creation Command		
Created in the Image of God	Created for Community	Created to Work		
Love God				
God as Creator				



Over-Emphasize Love

- We downplay the concept of sin
- We compromise biblical principles in order to keep people happy
- We ignore the importance of the gospel
- We develop a wideness doctrine of grace or become universalists regarding the gospel







Over-Emphasize Creation

- We make environmentalism our primary focus
- We berate people who harm the environment in any way
- We magnify the importance of animals, plants, and environment over people
- We worship and serve "the creature rather than the Creator"







Over-Emphasize Multiplication

- We forget to love people
- We emphasize eternity to the neglect of the present
- We use and abuse our world
- We develop manipulative means of evangelism
- We fail to grow people in the Faith







Balance

- We understand work as worship
- We value creation as well as people
- We see the glory of God in creation and care for it
- We have compassion of the hurting, the refugee, the homeless, the widow, and the orphan, the addict . . .
- We recognize that temporary help is only temporary
 - The gospel is eternal





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EFCA – Ten Leading Indicators

- Centrality of God's Word
- Passionate Spirituality
- Fruitful Evangelism
- Spirit-filled Worship
- Great Commission Driven

- Leadership Multiplication
- Church Planting
- Stewardship of Resources
- Intentional Disciple making
- Loving Relationships





NCD – Eight Quality Characteristics

- Empowering Leadership
- Gift-based Ministry
- Passionate Spirituality
- Effective Structures

- Inspiring Worship Service
- Holistic Small Groups
- Need-oriented Evangelism
- Loving Relationships



LOVING RELATIONSHIPS

How do you count loving relationships in your church?

What are the indicators of loving relationships?





I M P A C T L E A D E R S H I P C O N F E R E N C E

EMPOWERING LEADERSHIP

What does empowering leadership look like?

How do you measure that?





EVANGELISM

What does fruitful evangelism and need based evangelism look like and how do you measure it?





I M P A C T L E A D E R S H I P C O N F E R E N C E

TERRY BAXTER

"Effective evangelism is helping a person take one step closer to Christ."



THE ENGEL SCALE

Spiritual Decision Process Model

Conceptual and behavioral growth begins.

Incorporation into Body.

Post-decision evaluation.

A "NEW CREATION"

Repentance and faith in Christ.

DECISION TO ACT

Personal problem recognition.

Positive attitude toward Gospel.

Grasp of implications of Gospel.

Awareness of fundamentals of Gospel.

Initial awareness of Gospel.

Awareness of Supreme Being but no effective knowledge of Gospel.



MICHAEL FROST

"When it comes to the spoken aspect of their ministries, evangelists are to proclaim, and believers are to give answers."





JAMES CHOUNG

"The Big Story diagram (is) a visual way to present a more holistic picture of our faith's central message, and hopefully may inform the way we Christians think about the Gospel."

ONLY THROUGH JESUS

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CHRISTINE DILLON

"There is a story that answers that question. Do you mind if I tell you the story?"



TELLING THE GOSPEL THROUGH STORY

Evangelism That Keeps Hearers Wanting More







EVANGELISM METRIC



Do we measure how well our people are equipped to live "questionable" lives and respond with the gospel?

Do we measure movement, or do we measure decisions?

Which is a better metric of church health?





INSPIRING WORSHIP

What is inspiring worship and how do you measure that?





REAL VALUES

How have our metrics undermined our values?

How do we communicate our real values to our congregation?



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Listen up!

HAVE A CONVERSATION

- Have a conversation with your church leaders.
- What top 3 values do you want to focus on developing over the next 12 months?
- What can you count to facilitate that change?

